

Southwest Health Center, Inc.
250 Camp Street
Platteville, WI 53818
(608) 348-2331

Type: GMS
Control: Other Not for Profit
Fiscal Year: 07/01/01 to 06/30/02

County: Grant
Analysis Area: Southern (1)
Volume Group: 3

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	35.1%	57.4%	0.61	55.2%	0.64	33.3%	1.05	40.9%	0.86
Obstetrics	29.4%	39.6%	0.74	41.3%	0.71	20.6%	1.43	31.1%	0.94
Pediatrics	41.4%	48.0%	0.86	46.0%	0.90	13.4%	3.08	25.5%	1.62
Total hospital	36.0%	55.9%	0.64	54.7%	0.66	31.9%	1.13	38.1%	0.94
Average Census (Patients)									
Adult medical-surgical	8.4	30.4	0.28	31.2	0.27	7.7	1.09	7.8	1.08
Obstetrics	0.9	3.9	0.23	4.1	0.21	0.9	1.00	0.9	0.94
Pediatrics	0.4	1.8	0.23	1.6	0.27	0.1	3.90	0.3	1.62
Total hospital	13.7	55.4	0.25	54.3	0.25	10.4	1.31	12.6	1.09
Average Length of Stay (Days)									
Adult medical-surgical	3.1	3.9	0.79	3.7	0.84	3.3	0.95	2.9	1.08
Obstetrics	2.2	2.4	0.90	2.0	1.07	2.2	0.96	2.2	1.00
Pediatrics	1.8	2.4	0.72	3.1	0.56	1.9	0.92	1.6	1.08
Total hospital	3.7	4.3	0.85	4.3	0.85	3.0	1.22	3.6	1.04
Surgical Operations									
Inpatient	189	1,424	0.13	1,694	0.11	218	0.87	181	1.04
Outpatient	643	3,187	0.20	3,961	0.16	963	0.67	599	1.07
Inpatient as % of all surgeries	22.7%	30.9%	0.74	30.0%	0.76	18.5%	1.23	23.2%	0.98
Outpatient Visits									
Non-emergency visits	24,236	75,046	0.32	108,040	0.22	24,411	0.99	22,704	1.07
Emergency visits	6,894	14,086	0.49	14,024	0.49	5,581	1.24	6,710	1.03
Full-time Equivalents (FTEs)									
Administrators	6.0	14.8	0.40	13.3	0.45	5.1	1.17	6.0	1.00
Nurses, licensed	36.1	160.1	0.23	172.9	0.21	40.3	0.90	37.8	0.95
Ancillary nursing personnel	1.0	54.3	0.02	44.8	0.02	13.8	0.07	1.0	1.00
All other personnel	77.4	384.2	0.20	462.2	0.17	94.8	0.82	71.7	1.08
Total FTEs	120.4	613.5	0.20	693.1	0.17	154.0	0.78	116.5	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	21.4	14.6	1.46	13.3	1.61	20.5	1.04	23.5	0.91
Nurses, licensed	128.4	157.9	0.81	172.8	0.74	161.4	0.80	148.0	0.87
Ancillary nursing personnel	3.5	53.6	0.06	44.8	0.08	55.4	0.06	3.8	0.91
All other personnel	275.5	378.9	0.73	462.1	0.60	380.1	0.72	281.0	0.98
Total FTEs	428.8	605.0	0.71	692.9	0.62	617.4	0.69	456.3	0.94

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	38	Health maintenance		Beds set up and staffed	2	Bassinets	2
Discharges	1,560	organization (HMO)	Yes	Discharges	125	Total births	141
Inpatient days	4,992	Preferred Provider		Inpatient days	645	Newborn days	282
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	24	986	3,072	35.1%	8.4	3.1
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	1	86	151	41.4%	0.4	1.8
Obstetrics	1	3	149	322	29.4%	0.9	2.2
Psychiatric	1	10	128	1,447	39.6%	4.0	11.3
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	5	0	0	0	. %	0.0	.
Cardiac intensive care	5	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	6	0	6.0	Radiological services personnel	3	5	5.9
Physicians and dentists	0	1	0.3	Occupational therapists	0	2	0.9
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	18	26	29.9	Physical therapists	1	2	1.8
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	2	1.5
Licensed practical nurses	4	8	6.2	Recreational therapists	0	0	0.0
Ancillary nursing personnel	0	2	1.0	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	1	0	1.0
Nurse Practitioners	0	0	0.0	All other health professionals	4	2	4.5
Medical records personnel	7	4	9.4	All other personnel	30	20	40.1
Pharmacy personnel	4	0	4.0	-----			
Clinical laboratory personnel	5	3	7.9	TOTAL	84	77	120.4

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$22,991,018	Cash and cash equivalents	\$1,249,834	Current liabilities	\$2,457,463
Less deductions	8,726,642	Net Patient receivables	3,004,080	Long-term debt	4,486,605
Net patient revenue	14,264,376	Other receivables	71,713	Other liabilities	0
Plus other revenue	808,545	Land, bldgs and equip: Net	12,212,477	Subtotal	6,944,068
Total revenue	15,072,921	Other assets	12,191,511		
Less expenses	13,067,916			Unrestricted fund balance	21,785,547
Nonoperating gains/losses	-192,600	Total Assets	\$28,729,615	Total liabilities & fund balance	\$28,729,615
Net Income	\$1,812,405			Restricted fund balances	\$429,930

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$11,250,694]	48.9%	41.7%	1.17	39.1%	1.25	41.1%	1.19	46.7%	1.05
Medical Assistance [\$2,041,328]	8.9%	9.0%	0.98	6.6%	1.34	8.2%	1.08	8.7%	1.02
Commercial [\$8,432,420]	36.7%	43.2%	0.85	48.4%	0.76	45.2%	0.81	39.7%	0.92
All other [\$1,266,576]	5.5%	6.1%	0.90	5.9%	0.94	5.5%	1.01	4.9%	1.13
Deductions as % of Total Gross Patient Revenue									
Medicare [\$5,866,709]	25.5%	23.7%	1.08	20.4%	1.25	20.7%	1.23	22.1%	1.15
Medical Assistance [\$1,137,407]	4.9%	6.0%	0.83	4.2%	1.17	4.6%	1.07	4.5%	1.11
Commercial [\$1,643,043]	7.1%	9.4%	0.76	10.8%	0.66	7.3%	0.98	5.3%	1.35
Charity care [\$79,483]	0.3%	1.2%	0.29	1.3%	0.26	0.7%	0.50	0.6%	0.58
All other [\$0]	0.0%	1.4%	0.00	1.2%	0.00	0.5%	0.00	0.0%	0.00
Total deductions [\$8,726,642]	38.0%	41.7%	0.91	38.0%	1.00	33.8%	1.12	32.5%	1.17
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	5.4%	5.1%	1.05	9.2%	0.58	4.2%	1.28	5.9%	0.91
Net gains/losses as % of net income	-10.6%	5.3%	-2.01	11.7%	-0.91	3.5%	-2.99	20.8%	-0.51
Expenses as % of Total Expenses									
Salary/fringe benefit[\$5,868,561]	44.9%	47.8%	0.94	50.0%	0.90	51.3%	0.88	43.9%	1.02
Supplies and services[\$5,069,027]	38.8%	40.5%	0.96	39.1%	0.99	35.9%	1.08	38.9%	1.00
Capital component [\$1,744,452]	13.3%	8.7%	1.53	8.2%	1.63	9.2%	1.45	14.3%	0.93
Bad debt [\$385,876]	3.0%	3.0%	0.99	2.7%	1.09	3.6%	0.81	2.9%	1.01
Fiscal Statistics									
Operating margin	13.3%	6.1%	2.20	5.4%	2.45	7.1%	1.87	18.6%	0.72
Total hospital profit margin	12.2%	6.4%	1.91	6.1%	2.00	7.4%	1.66	22.3%	0.55
Return on equity	8.3%	10.0%	0.83	11.5%	0.73	9.9%	0.84	16.0%	0.52
Current ratio	2.1	2.5	0.84	2.3	0.93	3.8	0.56	2.0	1.05
Days in net patient accounts receivable	76.9	57.8	1.33	62.7	1.23	62.9	1.22	.	.
Average payment period	76.6	52.6	1.46	52.0	1.47	51.0	1.50	85.8	0.89
Equity financing	75.8%	56.2%	1.35	48.3%	1.57	55.6%	1.36	73.2%	1.04
Long-term debt to equity ratio	0.2	0.5	0.43	0.8	0.27	0.6	0.36	0.2	0.83
Times interest earned	6.5	5.0	1.29	4.6	1.41	5.0	1.29	10.4	0.62
Total asset turnover	0.5	0.9	0.60	0.9	0.58	0.7	0.70	0.5	1.05
Average age of plant: years	9.6	9.5	1.01	10.3	0.94	9.1	1.05	10.3	0.93
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	10.6%	.
Output gross rev (% of total gross pt. rev)	51.4%	44.1%	1.16	43.8%	1.17	61.8%	0.83	51.7%	0.99
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,146	\$7,870	0.65	\$8,404	0.61	\$4,633	1.11	\$4,800	1.07
Inpatient net revenue per day	\$1,394	\$1,834	0.76	\$1,902	0.73	\$1,631	0.85	\$1,375	1.01
Outpatient net rev per visit	\$235	\$343	0.69	\$247	0.95	\$306	0.77	\$229	1.03